

Outsourced Lead Management

LARGEST in Outsourced B2B Lead Management Services

Clean, accurate, up-to-date, human-verified sales data of over **35 million** target businesses

Staff of **800** sales and marketing professionals from multiple industries

Over **5 billion dollars** of incremental sales revenue for our clients

Complete multi-channel lead management platform







Awards



No. 1 in Sales Lead Generation Service 2015, 2014, 2013

TopTenREVIEWS TechMedia Network



Top 10 in Best Lead Generation 2016, 2015 TopSE0s



Best Sales Lead Generation Services of 2015 Comparakeet



Top 50 Teleservices Agencies **Customer Interaction Solutions Magazine**



Top SMO Service Provider Recognized for Excellence The Black Book of Outsourcing, **DataMonitor**



Top Outsourcer of the Year **Contact Center World**

Clients















































What Our Clients Have to Say



Neal Berz

We have done three successful campaigns with Callbox and are about to start a fourth after the holidays! They get us an impressive amount of legitimate appointments. We highly recommend them.

MISCOMPUTER OF RATION

Karl Pennington

My experience with Callbox was very positive. The team they put together knew our business and they were relentless in the pursuit of leads. I highly recommend them.



Jared Haggerty

Worked with them for years. They know their craft and do a great job!



DATABERRY

Ian Kimbrell

I wanted to thank you and your team for all the great work the past couple of months. We very much appreciate the quality of the leads we've been receiving.



Ryan Weidenmiller

Callbox helped us get the appointments we were looking for. If you're looking to outsource your telemarketing, Callbox is #1!



KARMIC LABS

Charlie Alsmiller

You are doing a fantastic job. The leads are great and quite plenty. Thanks for your hard work!



Richard May

We're very happy with your services, it was better than we expected. We got a lot of leads and closed a few so we're happy!

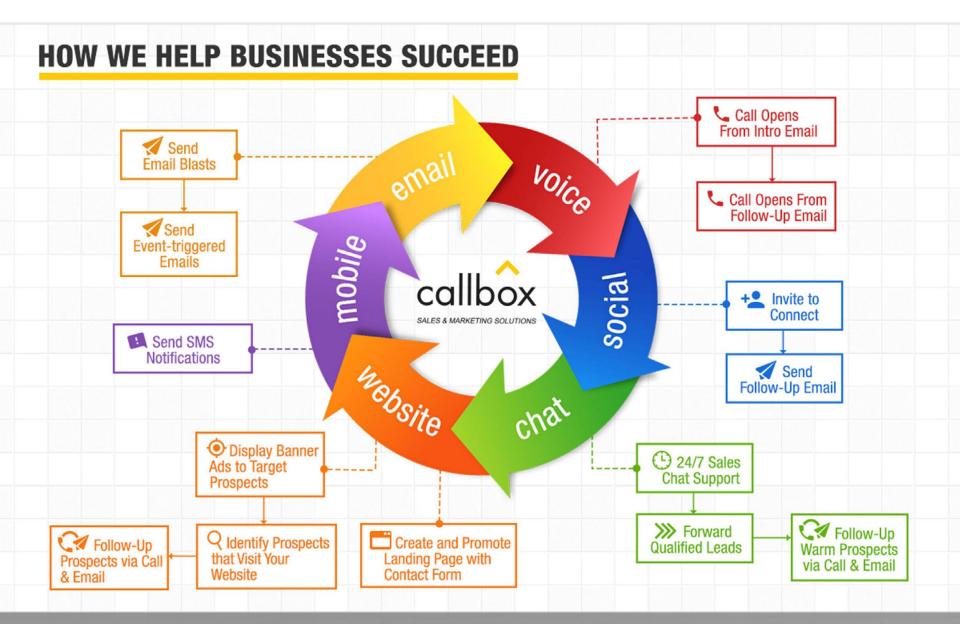


Bobby Cassely

It has been a pleasure working with them. Reasonable rates and overall it has been a great relationship working with them and they do provide legitimate leads.







What a wonderful day indeed! I checked the success log earlier and you've had a great day. Both our prospects today have signed up (verbally) to the system! Well done – you're doing such an awesome job. Thank you again for all your hard work, you are making just huge leaps and bounds!



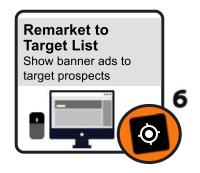








MULTI-TOUCH MULTI-CHANNEL LEAD MANAGEMENT PROCESS

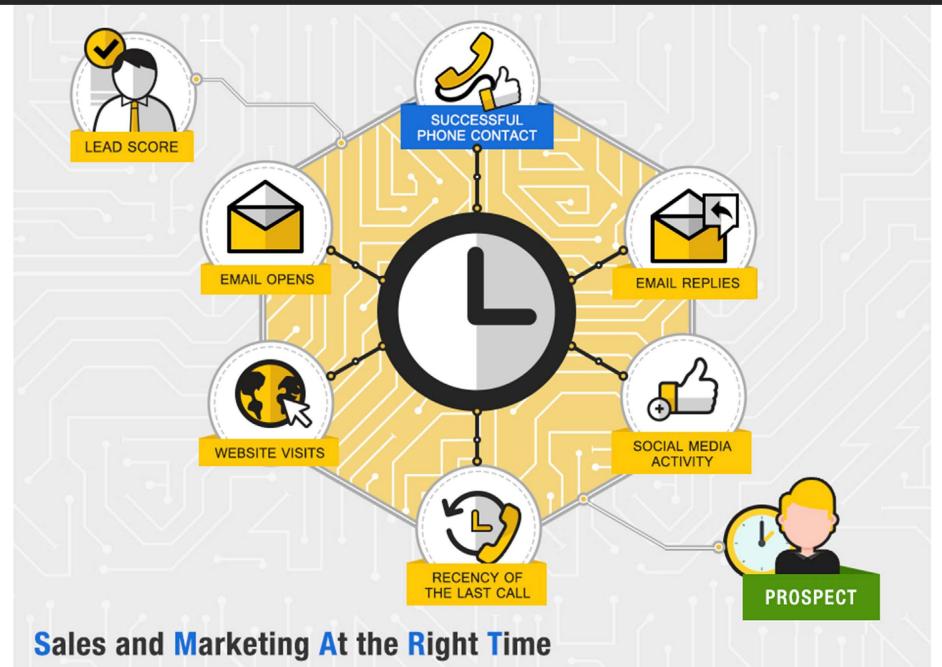














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Callbox offers a complete technology solution: database of business contacts to select from, scheduling calendar for the team to block time, and very detailed reports that can be exported into Excel for import to CRM or other processing. Callbox has strong team managers, so adjustments to lead generation process can be performed quite fast.





WRITE MESSAGE

Message your Account Manager directly within your Pipeline

LIVE TOUCHPOINTS

Monitor your calls and emails in real time!

CAMPAIGN STREAM

Up-to-date view of all campaign activities and communications

Email & SMS Notifications

Real time alerts for both you and your prospect for your upcoming appointments.

LEAD SCORE

Based on Demographic and Behavioral Scores

FULL TARGET INFO

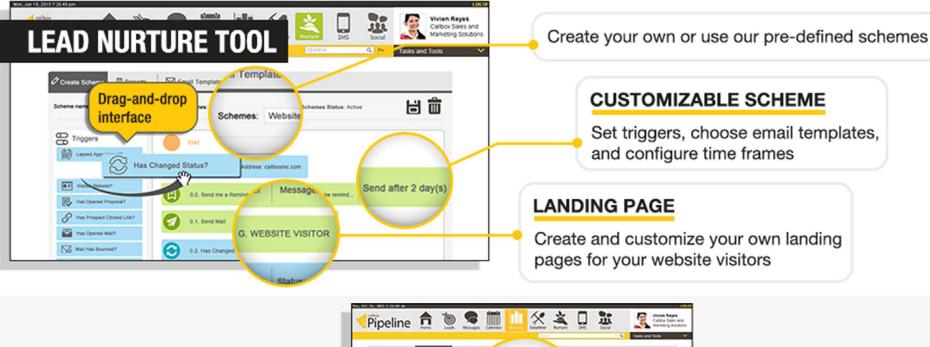
Phone-verified and updated information about your prospect

CONTACT HISTORY

All touchpoints with your prospect





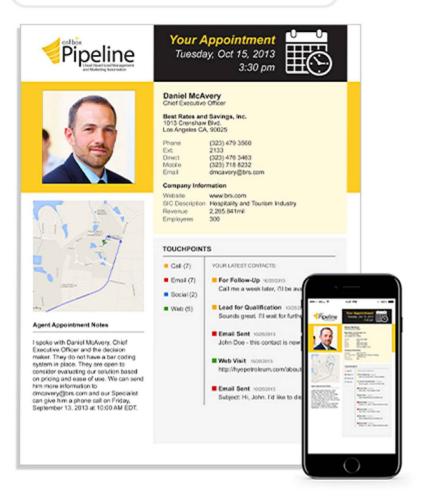






APPOINTMENT DOSSIER

Print a dossier for easy reference whenever you go to your appointment.





VIEW LEADS

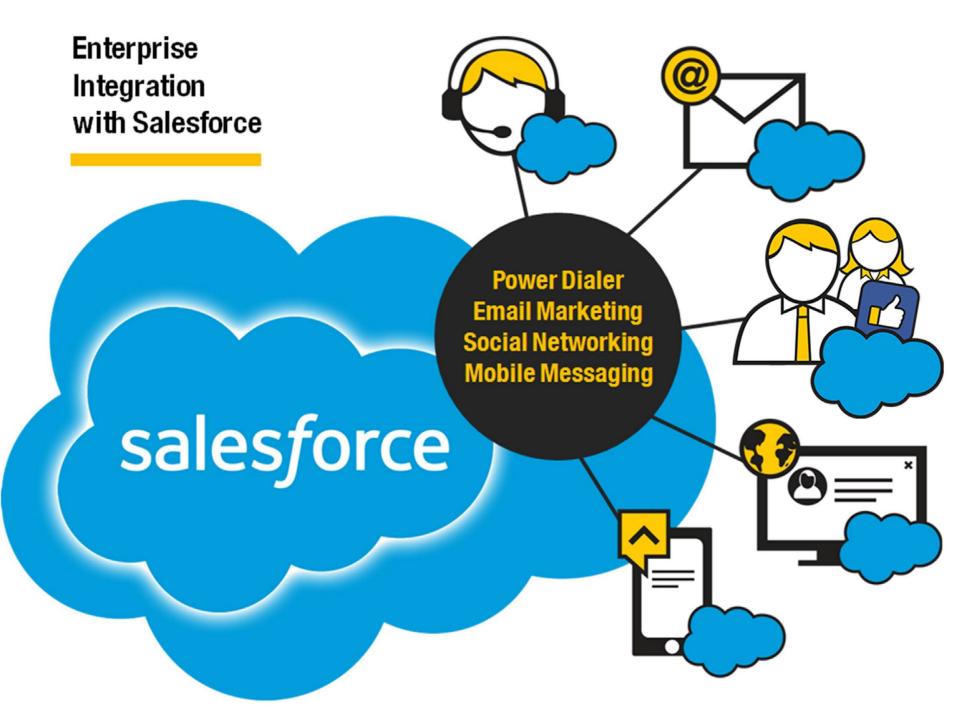


VIEW APPOINTMENTS



EDIT CONTACT INFO

PIPELINE MOBILE



What You Get When You Sign Up





Account Manager & Campaign Manager



Dedicated Sales Development Rep(s)



Email and Social Marketing Specialist



Research and Data Analyst



Quality Analyst











Social



Website



Mobile



Chat

Multiple Channels



Database



Automation

Marketing Transparency







Customizable Campaign

Mobile Access

We deliver:



Pipeline Access











Website

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Let's Talk!

